

Hamborner REIT AG

Germany | Real Estate | MCap EUR 377.8m

24 February 2026

UPDATE



Substantial strategic repositioning drives soft '26 outlook; BUY

BUY (BUY)

Target price	EUR 10.50 (11.00)
Current price	EUR 4.64
Up/downside	126.0%



What's it all about?

Hamborner REIT announced a substantial strategic repositioning, sharpening its focus on food-anchored retail and DIY assets while reducing office exposure from c. 43% of portfolio value to 10-20% over the medium term. We estimate office currently contributes roughly 40-45% of rental income (~EUR 41-46m based on 2025E sales), making this a meaningful earnings reallocation. The rationale is compelling given structural headwinds in German offices versus the resilience of grocery-led retail. Management also increases flexibility via smaller ticket sizes and selective core-plus investments. Compared to prior periods, FY26 guidance is softer (FFO EUR 38-42m), reflecting disposals, higher maintenance, operating and financing costs; we adjust estimates accordingly. Despite a transitional 2026, the repositioning should enhance defensiveness and long-term value. We reiterate BUY with a slightly lower PT of EUR 10.50.

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IMPORTANT. Please refer to the last page of this report for "Important disclosures" and analyst(s) certifications.

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Hamborner REIT AG

Germany | Real Estate | MCap EUR 377.8m | EV EUR 1,006.9m

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Substantial strategic repositioning drives soft '26 outlook; BUY

Substantial repositioning Hamborner has announced a material strategic repositioning, sharpening its focus on food-anchored retail and DIY stores while committing to a structural reduction of office exposure. The company intends to reposition itself more clearly as a retail-focused REIT, targeting grocery-led convenience formats, FMCG-related concepts (drugstores, non-food discounters, pet and household goods) and selected core-plus opportunities. Office exposure, which currently accounts for c. 43% of portfolio value, is to be reduced to 10-20% over the medium term. Given comparable occupancy and yield profiles, we estimate that office presently contributes roughly 40-45% of rental income, equating to approximately EUR 41-46m based on our 2025E sales estimate of EUR 101.9m. The announced shift therefore represents a meaningful reallocation of earnings exposure rather than a marginal portfolio fine-tuning.

Sound reasoning The rationale is strategically sound. While Hamborner's office portfolio has historically generated stable cash flows, structural headwinds in the German office market (remote work, ESG-related capex requirements, evolving tenant specifications) warrant a more selective approach. In contrast, food-anchored retail has proven resilient, offering high occupancy, predictable footfall and defensive demand characteristics. The inclusion of smaller lot sizes (< EUR 10m) and selective core-plus assets increases transaction flexibility and should enhance capital recycling. Importantly, management maintains its 10-20% manage-to-core allocation, preserving embedded value creation potential while maintaining a conservative overall risk profile.

Soft FY26 guidance For FY26, management guides for rental income of EUR 87.5-89.5m (vs. 89.5-90.5m in 2025E) and FFO of EUR 38.0-42.0m (vs. 44-46m in 2025E). The expected yoy decline reflects prior disposals, elevated maintenance costs (partly timing-related), normalization of operating expenses, *-continued-*



Source: Company data, mwb research

High/low 52 weeks 6.69 / 4.27
Price/Book Ratio 0.9x

Ticker / Symbols

ISIN DE000A3H2333
WKN A3H233
Bloomberg HABA:GR

Changes in estimates

		Sales	EBIT	EPS
2025E	old	101.9	30.1	0.17
	Δ	0.0%	0.0%	0.0%
2026E	old	105.1	31.7	0.18
	Δ	-4.0%	-4.1%	-18.8%
2027E	old	107.2	32.3	0.18
	Δ	-4.0%	-4.1%	-18.9%

Key share data

Number of shares: (in m pcs) 81.34
Book value per share: (in EUR) 5.05
Ø trading vol.: (12 months) 163,468

Major shareholders

RAG-Stiftung 12.2%
BlackRock Inc. 5.7%
Free Float 82.2%

Company description

Hamborner REIT AG is a real estate company that generates sustainable rental income based on a diversified German-wide portfolio consisting of office buildings and food-anchored retail properties. HAMBORNER is distinguished by its many years of experience on the property and capital market, its sustainably attractive dividend policy and its lean and transparent corporate structure.

Hamborner REIT AG	2022	2023	2024	2025E	2026E	2027E
Sales	99.2	104.6	105.7	101.9	100.9	102.9
<i>Growth yoy</i>	0.9%	5.4%	1.1%	-3.6%	-1.0%	2.0%
EBIT	25.7	11.6	29.1	30.1	30.4	31.0
FFO	51.0	54.7	51.6	47.1	40.0	42.6
FFO-Margin	58.5%	60.0%	55.5%	52.7%	45.2%	47.2%
Net profit	13.3	-0.7	16.3	14.1	11.9	12.1
Net debt (net cash)	628.2	639.1	629.1	593.7	580.5	561.0
LTV	39.4%	44.0%	44.1%	42.5%	40.3%	37.8%
EPS reported	0.16	-0.01	0.20	0.17	0.15	0.15
FFOPS	0.63	0.67	0.63	0.58	0.49	0.52
DPS	0.47	0.48	0.48	0.35	0.29	0.31
<i>Dividend yield</i>	10.1%	10.3%	10.3%	7.5%	6.3%	6.8%
FFO-yield	13.5%	14.5%	13.7%	12.5%	10.6%	11.3%
NAV per share	11.86	10.02	9.79	9.89	10.58	11.35
EV/EBIT	39.2x	87.3x	34.6x	32.3x	31.6x	30.4x
P/E	28.4x	-572.5x	23.2x	26.7x	31.8x	31.3x

Source: Company data, mwb research

higher personnel costs, and increased interest expenses following refinancing at higher market rates. Our prior FY26E FFO assumption of EUR 47.8m is c. 20% above the new guidance range and hence is adjusted accordingly. While guidance excludes acquisition and disposal effects, it suggests that 2026 will likely represent a transitional earnings year amid portfolio rotation.

Conclusion From a balance sheet perspective, the repositioning aligns with Hamborner's historically disciplined framework (LTV 43.3% as of our latest forecast). A gradual reduction of the office contribution from ~40-45% of sales toward a structurally lower level should enhance portfolio defensiveness and cash flow visibility over time. Although near-term earnings are likely to trough during the rotation phase, we view the strategy as medium-term value accretive. The shares continue to trade at a substantial discount to NAV and our DCF-derived fair value. We therefore reiterate our BUY rating albeit with slightly lower PT of EUR 10.50 (prev. EUR 11.00).

The following table displays the quarterly performance of **Hamborner REIT AG**:

P&L data	Q4 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025
Sales	25.9	23.4	23.2	23.2	32.0	23.0	22.6	22.2
yoy growth in %	-1.6%	-14.8%	-9.0%	-0.3%	23.6%	-1.7%	-2.6%	-4.1%
EBITDA	14.9	16.9	17.5	16.8	21.4	14.7	18.5	15.0
EBITDA margin in %	57.8%	72.3%	75.4%	62.0%	66.9%	64.0%	82.0%	67.3%
EBIT	-0.9	7.7	6.1	7.5	7.8	5.6	7.1	5.9
EBIT margin in %	-3.4%	32.7%	26.2%	27.7%	24.5%	24.5%	31.3%	26.4%
EBT	-3.4	4.7	2.9	4.0	4.7	2.5	4.0	2.7
taxes paid	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
tax rate in %	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
net profit	-3.4	4.7	2.9	4.0	4.7	2.5	4.0	2.7
yoy growth in %	-203.5%	-6.6%	-142.8%	-18.9%	-240.2%	-46.6%	39.6%	-32.9%
EPS	-0.04	0.06	0.04	0.05	0.05	0.03	0.05	0.03

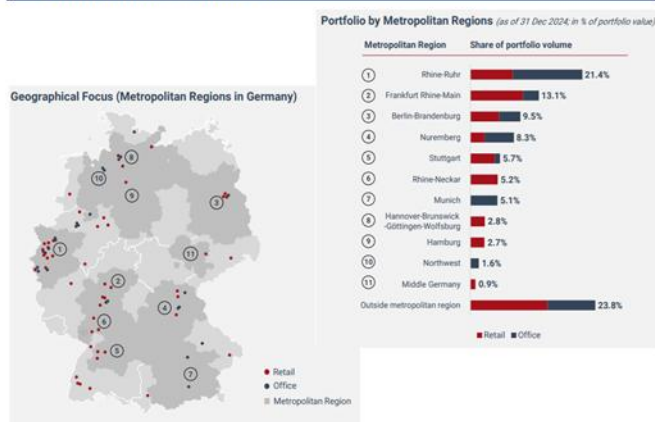
Source: Company data; mwb research

Investment case in six charts

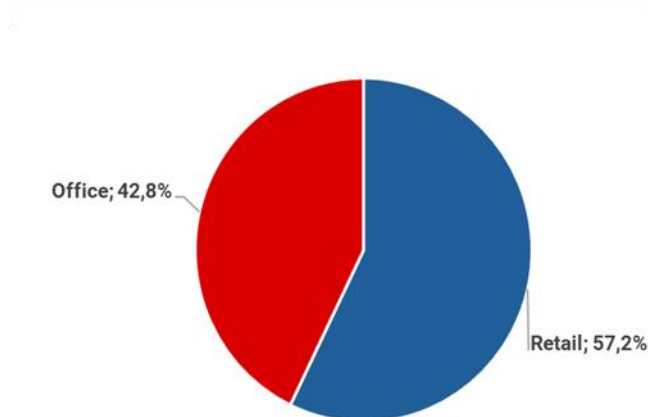
Products & Services



Regional sales split in %



Segmental breakdown in % of fair value



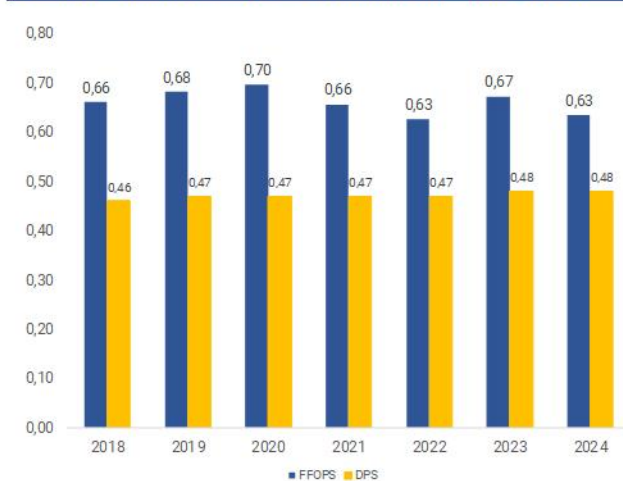
Largest tenants



Maturity profile in EURm



FFO per share (FFOPS) vs. Dividend per share (DPS)



Source: Company data, mwb research

SWOT analysis

Strengths

- Seasoned management team
- Focusing on two asset classes (retail and office) -> provides more stability
- Long lasting track record
- Tenants with good credit ratings
- Access to different sources of funding

Weaknesses

- High exposure to the currently ailing German economy
- A comparably high share of debt with the need for refinancing in the next 24 months

Opportunities

- Higher inflation and with it higher index linked rental income
- Ongoing asset rotation

Threats

- From ESG perspective, highly regulated environment
- Dependence from external factors such as moving interest rates
- Long cyclical up- and downswings

Valuation

DCF Model

The DCF model results in a **fair value of EUR 10.50 per share**:

Top-line growth: We expect Hamborner REIT AG to grow revenues at a CAGR of 1.6% between 2025E and 2032E. The long-term growth rate is set at 2.0%.

ROCE. Returns on capital are developing from 2.8% in 2025E to 3.3% in 2032E.

WACC. Starting point is a historical equity beta of 0.63. Unlevering and correcting for mean reversion yields an asset beta of 1.30. Combined with a risk-free rate of 2.0% and an equity risk premium of 6.0% this yields cost of equity of 13.7%. With pre-tax cost of borrowing at 5.0%, a tax rate of 0.0% and target debt/equity of 0.5 this results in a long-term WACC of 10.8%.

DCF (EURm) (except per share data and beta)	2025E	2026E	2027E	2028E	2029E	2030E	2031E	2032E	Terminal value
NOPAT	30.1	30.4	31.0	31.6	32.2	32.9	33.5	34.2	
Depreciation & amortization	35.0	34.3	35.0	35.7	36.4	37.1	37.9	38.6	
Change in working capital	2.4	0.0	-0.0	-0.0	-0.0	-0.0	-0.0	-0.0	
Chg. in long-term provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Capex	-30.7	-30.1	-30.7	-31.3	-31.9	-32.5	-33.2	-33.9	
Cash flow	36.8	34.6	35.3	36.0	36.7	37.4	38.2	38.9	451.2
Present value	33.5	28.2	25.7	23.5	21.4	19.6	17.9	16.3	201.7
WACC	11.7%	11.7%	11.7%	11.7%	11.7%	11.7%	11.7%	11.7%	10.8%

DCF per share derived from		DCF avg. growth and earnings assumptions	
Total present value	387.9	Planning horizon avg. revenue growth (2025E-2032E)	1.6%
Mid-year adj. total present value	409.8	Terminal value growth (2032E - infinity)	2.0%
Net debt / cash at start of year	629.1	Terminal year ROCE	3.3%
Financial assets	1,073.3	Terminal year WACC	10.8%
Provisions and off b/s debt	na		
Equity value	853.9		
No. of shares outstanding	81.3		
Discounted cash flow / share		Terminal WACC derived from	
upside/(downside)	10.50 126.0%	Cost of borrowing (before taxes)	5.0%
		Long-term tax rate	0.0%
		Equity beta	0.63
		Unlevered beta (industry or company)	1.30
		Target debt / equity	0.5
		Relevered beta	1.95
		Risk-free rate	2.0%
		Equity risk premium	6.0%
		Cost of equity	13.7%
Share price			
	4.64		

Sensitivity analysis DCF								
Change in WACC (%-points)	Long term growth					Share of present value		
		1.0%	1.5%	2.0%	2.5%	3.0%		
	2.0%	9.4	9.5	9.6	9.7	9.8	2025E-2028E	28.6%
	1.0%	9.8	9.9	10.0	10.1	10.3	2029E-2032E	19.4%
	0.0%	10.2	10.3	10.5	10.7	10.9	terminal value	52.0%
	-1.0%	10.7	10.9	11.1	11.3	11.6		
	-2.0%	11.4	11.6	11.9	12.2	12.6		

Source: mwb research

FCF Yield Model

Due to the fact that companies rarely bear sufficient resemblance to peers in terms of geographical exposure, size or competitive strength and in order to adjust for the pitfalls of weak long-term visibility, an Adjusted Free Cash Flow analysis (Adjusted FCF) has been conducted.

The adjusted Free Cash Flow Yield results in a fair value between EUR 11.26 per share based on 2025E and EUR 12.28 per share on 2029E estimates.

The main driver of this model is the level of return available to a controlling investor, influenced by the cost of that investors' capital (opportunity costs) and the purchase price – in this case the enterprise value of the company. Here, the adjusted FCF yield is used as a proxy for the required return and is defined as EBITDA less minority interest, taxes and investments required to maintain existing assets (maintenance capex).

FCF yield in EURm	2025E	2026E	2027E	2028E	2029E
EBITDA	65.1	64.7	66.0	67.3	68.6
- Maintenance capex	35.0	34.3	35.0	35.7	36.4
- Minorities	0.0	0.0	0.0	0.0	0.0
- tax expenses	0.0	0.0	0.0	0.0	0.0
= Adjusted FCF	30.1	30.4	31.0	31.6	32.2
Actual Market Cap	377.8	377.8	377.8	377.8	377.8
+ Net debt (cash)	593.7	580.5	561.0	541.1	521.5
+ Pension provisions	2.0	2.0	2.1	2.1	2.1
+ Off B/S financing	0.0	0.0	0.0	0.0	0.0
- Financial assets	1,042.5	1,012.5	981.8	950.5	918.6
- Acc. dividend payments	39.0	67.3	91.3	116.9	143.9
<i>EV Reconciliations</i>	-485.8	-497.3	-510.1	-524.2	-538.9
= Actual EV'	-108.0	-119.5	-132.3	-146.4	-161.0
Adjusted FCF yield	-27.9%	-25.4%	-23.4%	-21.6%	-20.0%
base hurdle rate	7.0%	7.0%	7.0%	7.0%	7.0%
ESG adjustment	0.0%	0.0%	0.0%	0.0%	0.0%
adjusted hurdle rate	7.0%	7.0%	7.0%	7.0%	7.0%
Fair EV	430.4	433.8	442.5	451.3	460.4
- <i>EV Reconciliations</i>	-485.8	-497.3	-510.1	-524.2	-538.9
Fair Market Cap	916.2	931.1	952.6	975.6	999.2
No. of shares (million)	81.3	81.3	81.3	81.3	81.3
Fair value per share in EUR	11.26	11.45	11.71	11.99	12.28
Premium (-) / discount (+)	142.5%	146.4%	152.1%	158.2%	164.5%

Sensitivity analysis FV						
Adjusted hurdle rate	5.0%	13.4	13.6	13.9	14.2	14.5
	6.0%	12.1	12.3	12.6	12.9	13.2
	7.0%	11.3	11.4	11.7	12.0	12.3
	8.0%	10.6	10.8	11.0	11.3	11.6
	9.0%	10.1	10.3	10.5	10.8	11.0

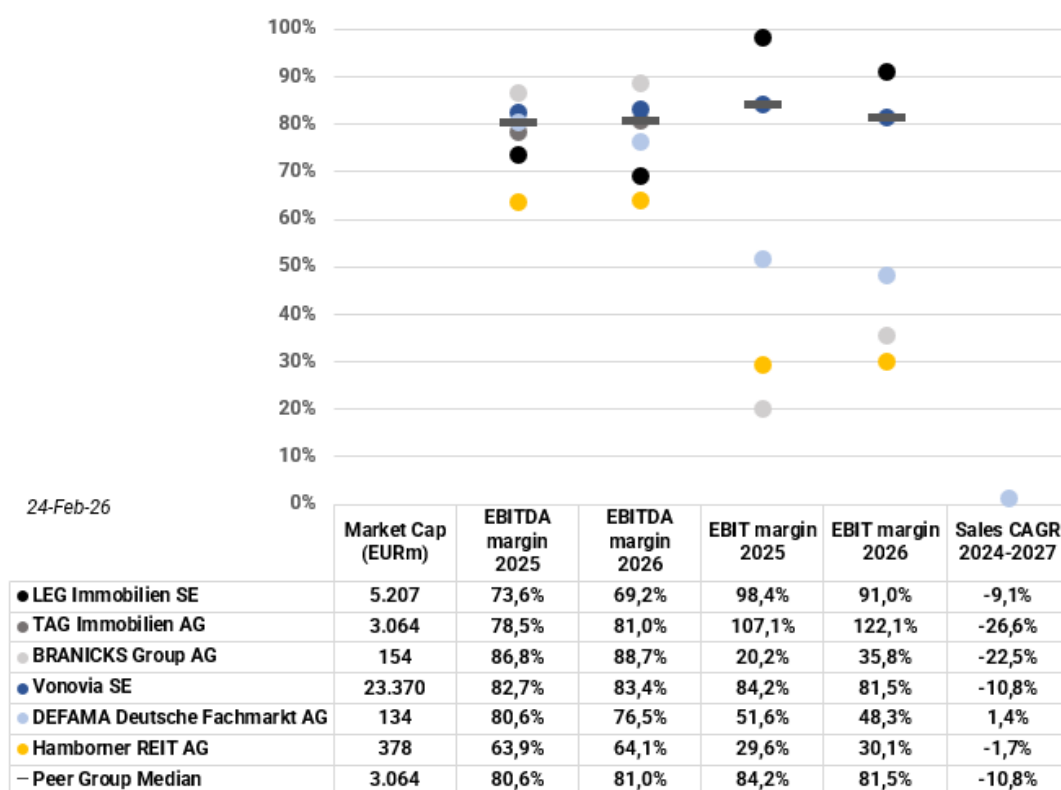
Source: Company data; mwb research

Simply put, the model assumes that investors require companies to generate a minimum return on the investor's purchase price. The required after-tax return equals the model's hurdle rate of 7.0%. Anything less suggests the stock is expensive; anything more suggests the stock is cheap. **ESG adjustments might be applicable. A high score indicates high awareness for environmental, social or governance issues and thus might lower the overall risk an investment in the company might carry. A low score on the contrary might increase the risk of an investment and might therefore trigger a higher required hurdle rate.**

Peer group analysis

A peer group or comparable company (“comps”) analysis is a methodology that calculates a company’s relative value – how much it should be worth based on how it compares to other similar companies. Given that **Hamborner REIT AG** differs quite significantly in terms of size, focus, financial health and growth trajectory, we regard our peer group analysis merely as a support for other valuation methods. The peer group of Hamborner REIT AG consists of the stocks displayed in the chart below. As of 24 February 2026 the median market cap of the peer group was EUR 3,064.3m, compared to EUR 377.8m for Hamborner REIT AG. In the period under review, the peer group was more profitable than Hamborner REIT AG. The expectations for sales growth are lower for the peer group than for Hamborner REIT AG.

Peer Group – Key data

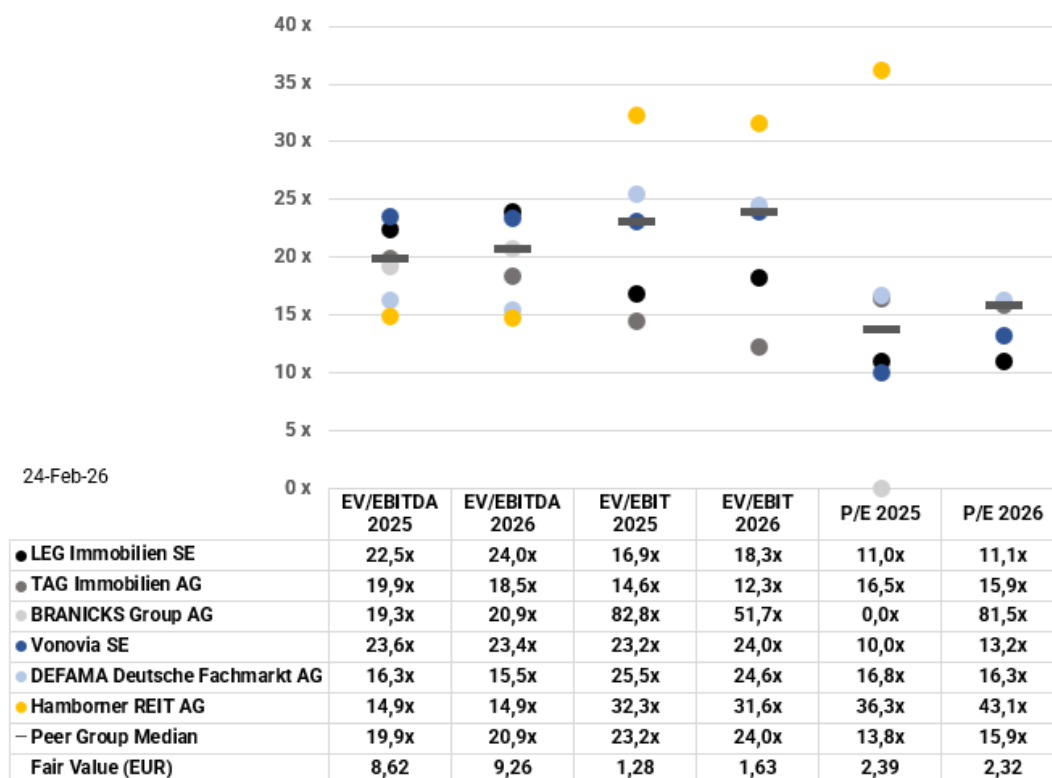


Source: FactSet, mwb research

Comparable company analysis operates under the assumption that similar companies will have similar valuation multiples. We use the following multiples: EV/EBITDA 2025, EV/EBITDA 2026, EV/EBIT 2025, EV/EBIT 2026, P/E 2025 and P/E 2026.

Applying these to Hamborner REIT AG results in a range of fair values from EUR 1.28 to EUR 9.26.

Peer Group – Multiples and valuation

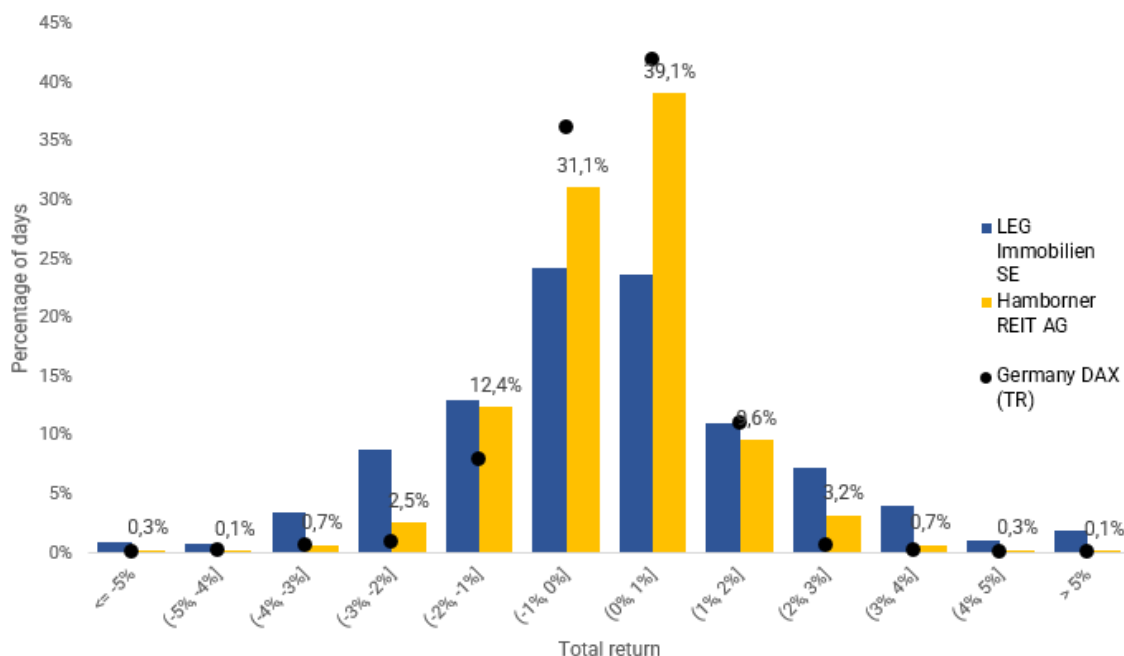


Source: FactSet, mwb research

Risk

The chart displays the **distribution of daily returns of Hamborner REIT AG** over the last 3 years, compared to the same distribution for LEG Immobilien SE. We have also included the distribution for the index Germany DAX (TR). The distribution gives a better understanding of risk than measures like volatility, which assume that log returns are normally distributed. In reality, they are skewed (down moves are larger) and have fat tails (large moves occur more often than predicted). Also, volatility treats up and down moves the same, while investors are more worried about down moves. For Hamborner REIT AG, the worst day during the past 3 years was 06/11/2025 with a share price decline of -5.6%. The best day was 14/11/2023 when the share price increased by 5.4%.

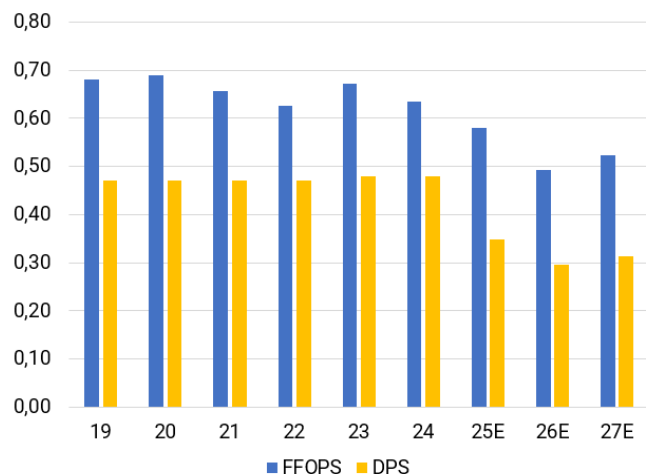
Risk – Daily Returns Distribution (trailing 3 years)



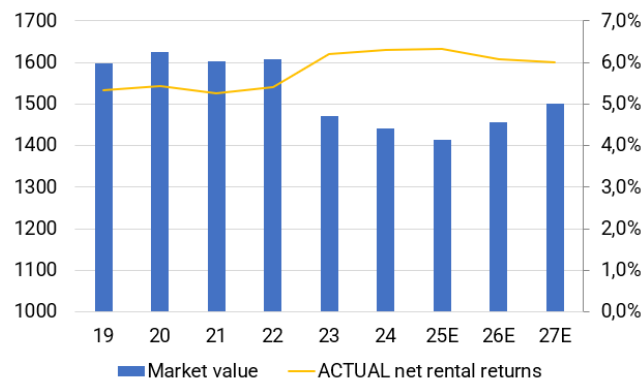
Source: FactSet, mwb research

Financials in six charts

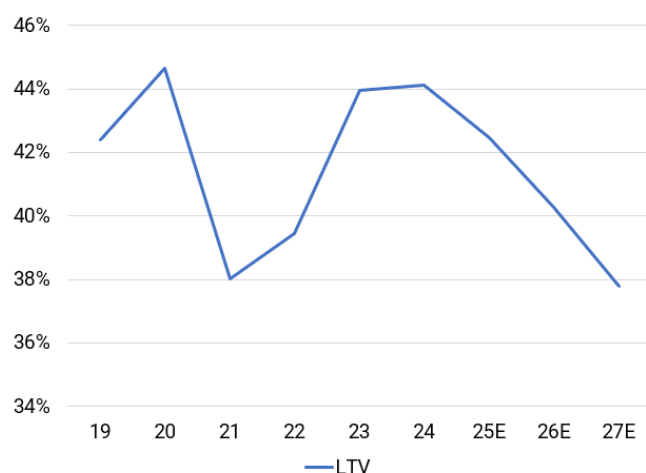
FFOPS vs. DPS in EUR



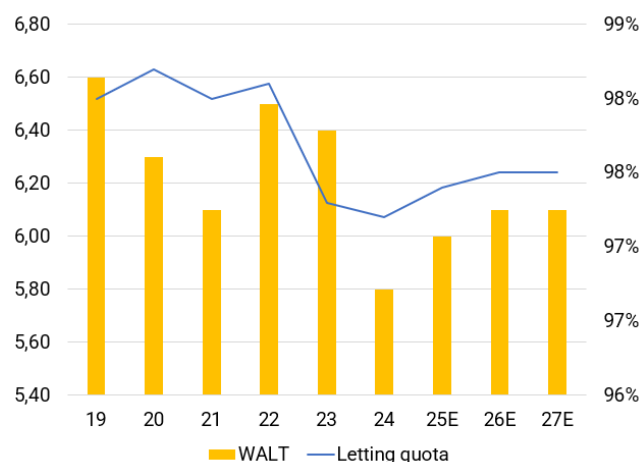
Market value in EURm and actual net rental return in %



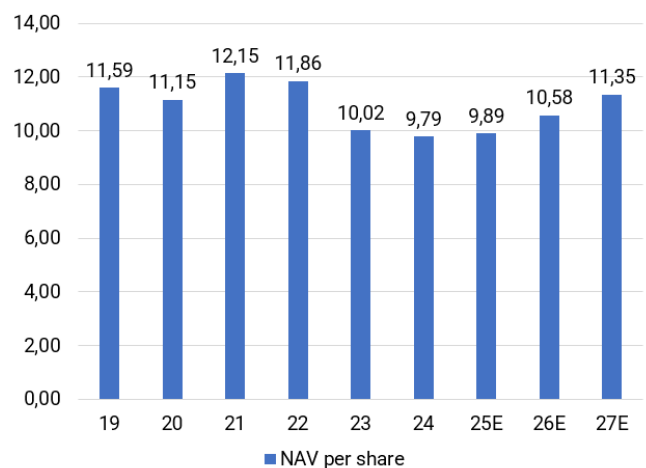
LTV in %



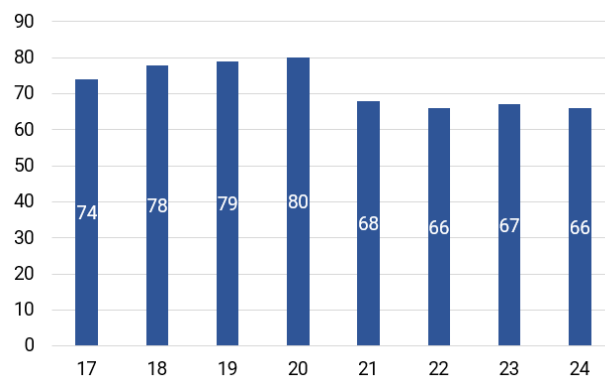
WALT (Is in years) vs. letting quota in % (rs)



NAV per share in EUR



Number of properties



Source: Company data; mwb research

Financials

Profit and loss (EURm)	2022	2023	2024	2025E	2026E	2027E
Net sales	99.2	104.6	105.7	101.9	100.9	102.9
Sales growth	0.9%	5.4%	1.1%	-3.6%	-1.0%	2.0%
Change in finished goods and work-in-process	0.0	0.0	0.0	0.0	0.0	0.0
Total sales	99.2	104.6	105.7	101.9	100.9	102.9
Material expenses	27.2	28.6	30.7	28.0	27.7	28.3
Gross profit	72.0	76.0	75.0	73.9	73.1	74.6
Other operating income	2.1	2.3	9.7	2.2	2.2	2.3
Personnel expenses	6.2	6.4	7.0	6.9	6.9	7.0
Other operating expenses	4.4	4.3	5.1	4.1	3.8	3.9
EBITDA	63.5	67.5	72.6	65.1	64.7	66.0
Depreciation	37.8	55.9	43.6	35.0	34.3	35.0
EBITA	25.7	11.6	29.1	30.1	30.4	31.0
Amortisation of goodwill and intangible assets	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	25.7	11.6	29.1	30.1	30.4	31.0
Financial result	-12.4	-12.3	-12.8	-16.0	-18.5	-18.9
Recurring pretax income from continuing operations	13.3	-0.7	16.3	14.1	11.9	12.1
Extraordinary income/loss	0.0	0.0	0.0	0.0	0.0	0.0
Earnings before taxes	13.3	-0.7	16.3	14.1	11.9	12.1
Taxes	0.0	0.0	0.0	0.0	0.0	0.0
Net income from continuing operations	13.3	-0.7	16.3	14.1	11.9	12.1
Result from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0
Net income	13.3	-0.7	16.3	14.1	11.9	12.1
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0
Net profit (reported)	13.3	-0.7	16.3	14.1	11.9	12.1
Average number of shares	81.34	81.34	81.34	81.34	81.34	81.34
EPS reported	0.16	-0.01	0.20	0.17	0.15	0.15

Profit and loss (common size)	2022	2023	2024	2025E	2026E	2027E
Net sales	100%	100%	100%	100%	100%	100%
Change in finished goods and work-in-process	0%	0%	0%	0%	0%	0%
Total sales	100%	100%	100%	100%	100%	100%
Material expenses	27%	27%	29%	28%	27%	28%
Gross profit	73%	73%	71%	73%	73%	73%
Other operating income	2%	2%	9%	2%	2%	2%
Personnel expenses	6%	6%	7%	7%	7%	7%
Other operating expenses	4%	4%	5%	4%	4%	4%
EBITDA	64%	65%	69%	64%	64%	64%
Depreciation	38%	53%	41%	34%	34%	34%
EBITA	26%	11%	27%	30%	30%	30%
Amortisation of goodwill and intangible assets	0%	0%	0%	0%	0%	0%
EBIT	26%	11%	27%	30%	30%	30%
Financial result	-12%	-12%	-12%	-16%	-18%	-18%
Recurring pretax income from continuing operations	13%	-1%	15%	14%	12%	12%
Extraordinary income/loss	0%	0%	0%	0%	0%	0%
Earnings before taxes	13%	-1%	15%	14%	12%	12%
Taxes	0%	0%	0%	0%	0%	0%
Net income from continuing operations	13%	-1%	15%	14%	12%	12%
Result from discontinued operations (net of tax)	0%	0%	0%	0%	0%	0%
Net income	13%	-1%	15%	14%	12%	12%
Minority interest	0%	0%	0%	0%	0%	0%
Net profit (reported)	13%	-1%	15%	14%	12%	12%

Source: Company data; mwb research

Balance sheet (EURm)	2022	2023	2024	2025E	2026E	2027E
Intangible assets (excl. Goodwill)	0.4	0.3	0.1	0.1	0.1	0.1
Goodwill	0.0	0.0	0.0	0.0	0.0	0.0
Property, plant and equipment	2.8	2.7	2.5	2.5	2.5	2.5
Financial assets	1,139.5	1,111.0	1,073.3	1,042.5	1,012.5	981.8
FIXED ASSETS	1,142.8	1,114.1	1,075.9	1,045.1	1,015.1	984.4
Inventories	0.0	0.0	0.0	0.0	0.0	0.0
Accounts receivable	2.1	2.2	4.7	2.2	2.2	2.3
Other current assets	1.0	0.7	0.8	0.8	0.8	0.8
Liquid assets	142.5	43.8	52.2	46.3	79.5	114.0
Deferred taxes	0.0	0.0	0.0	0.0	0.0	0.0
Deferred charges and prepaid expenses	0.0	0.0	0.0	0.0	0.0	0.0
CURRENT ASSETS	145.6	46.7	57.6	49.3	82.5	117.1
TOTAL ASSETS	1,288.4	1,160.8	1,133.5	1,094.4	1,097.6	1,101.5
SHAREHOLDERS EQUITY	473.6	434.1	411.2	413.7	397.3	385.3
MINORITY INTEREST	0.0	0.0	0.0	0.0	0.0	0.0
Long-term debt	668.1	641.4	511.6	640.0	660.0	675.0
Provisions for pensions and similar obligations	0.0	0.0	0.0	2.0	2.0	2.1
Other provisions	44.1	43.8	41.1	38.7	38.3	39.1
Non-current liabilities	712.3	685.2	552.7	680.8	700.4	716.2
short-term liabilities to banks	102.6	41.5	169.6	0.0	0.0	0.0
Accounts payable	0.0	0.0	0.0	0.0	0.0	0.0
Advance payments received on orders	0.0	0.0	0.0	0.0	0.0	0.0
Other liabilities (incl. from lease and rental contracts)	0.0	0.0	0.0	0.0	0.0	0.0
Deferred taxes	0.0	0.0	0.0	0.0	0.0	0.0
Deferred income	0.0	0.0	0.0	0.0	0.0	0.0
Current liabilities	102.6	41.5	169.6	0.0	0.0	0.0
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	1,288.4	1,160.8	1,133.5	1,094.4	1,097.6	1,101.5

Balance sheet (common size)	2022	2023	2024	2025E	2026E	2027E
Intangible assets (excl. Goodwill)	0%	0%	0%	0%	0%	0%
Goodwill	0%	0%	0%	0%	0%	0%
Property, plant and equipment	0%	0%	0%	0%	0%	0%
Financial assets	88%	96%	95%	95%	92%	89%
FIXED ASSETS	89%	96%	95%	95%	92%	89%
Inventories	0%	0%	0%	0%	0%	0%
Accounts receivable	0%	0%	0%	0%	0%	0%
Other current assets	0%	0%	0%	0%	0%	0%
Liquid assets	11%	4%	5%	4%	7%	10%
Deferred taxes	0%	0%	0%	0%	0%	0%
Deferred charges and prepaid expenses	0%	0%	0%	0%	0%	0%
CURRENT ASSETS	11%	4%	5%	5%	8%	11%
TOTAL ASSETS	100%	100%	100%	100%	100%	100%
SHAREHOLDERS EQUITY	37%	37%	36%	38%	36%	35%
MINORITY INTEREST	0%	0%	0%	0%	0%	0%
Long-term debt	52%	55%	45%	58%	60%	61%
Provisions for pensions and similar obligations	0%	0%	0%	0%	0%	0%
Other provisions	3%	4%	4%	4%	3%	4%
Non-current liabilities	55%	59%	49%	62%	64%	65%
short-term liabilities to banks	8%	4%	15%	0%	0%	0%
Accounts payable	0%	0%	0%	0%	0%	0%
Advance payments received on orders	0%	0%	0%	0%	0%	0%
Other liabilities (incl. from lease and rental contracts)	0%	0%	0%	0%	0%	0%
Deferred taxes	0%	0%	0%	0%	0%	0%
Deferred income	0%	0%	0%	0%	0%	0%
Current liabilities	8%	4%	15%	0%	0%	0%
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	100%	100%	100%	100%	100%	100%

Source: Company data; mwb research

Cash flow statement (EURm)	2022	2023	2024	2025E	2026E	2027E
Net profit/loss	13.3	-0.7	16.3	14.1	11.9	12.1
Depreciation of fixed assets (incl. leases)	36.1	55.7	43.6	35.0	34.3	35.0
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.1	0.1	0.0	0.0	0.0	0.0
Others	13.5	12.4	3.5	30.4	29.6	31.5
Cash flow from operations before changes in w/c	63.0	67.6	63.3	79.6	75.8	78.5
Increase/decrease in inventory	0.0	0.0	0.0	0.0	0.0	0.0
Increase/decrease in accounts receivable	0.0	0.0	-2.4	2.4	0.0	-0.0
Increase/decrease in accounts payable	0.0	0.0	0.0	0.0	0.0	0.0
Increase/decrease in other w/c positions	-0.2	1.1	-0.1	0.0	0.0	0.0
Increase/decrease in working capital	-0.2	1.1	-2.5	2.4	0.0	-0.0
Cash flow from operating activities	62.8	68.7	60.8	82.0	75.9	78.5
CAPEX	-54.1	-28.6	-4.4	-4.3	-4.2	-4.3
Payments for acquisitions	0.0	0.0	0.0	0.0	0.0	0.0
Financial investments	18.4	13.3	0.0	-30.7	-30.1	-30.7
Income from asset disposals	47.6	0.0	8.0	27.4	0.0	0.0
Cash flow from investing activities	11.9	-15.2	3.6	-7.6	-34.3	-35.0
Cash flow before financing	74.7	53.5	64.3	74.4	41.6	43.5
Increase/decrease in debt position	22.9	-88.4	-2.2	-41.2	20.0	15.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	0.0	0.0	0.0	0.0
Dividends paid	-38.2	-38.2	-39.0	-39.0	-28.3	-24.0
Others	-12.8	-13.3	-14.7	0.0	0.0	0.0
Effects of exchange rate changes on cash	0.0	0.0	0.0	0.0	0.0	0.0
Cash flow from financing activities	-28.2	-139.9	-55.9	-80.3	-8.3	-9.0
Increase/decrease in liquid assets	46.5	-86.4	8.5	-5.9	33.3	34.5
Liquid assets at end of period	130.1	43.3	51.8	45.9	79.1	113.6

Source: Company data; mwb research

Real estate ratios in (EURm)	2022	2023	2024	2025E	2026E	2027E
Number of properties	66	67	66	64	64	64
Rental space	611,212	622,900	621,547	588,800	595,200	595,200
Actual net rents	87.1	91.1	93.0	89.4	88.5	90.3
FFO	51.0	54.7	51.6	47.1	40.0	42.6
FFO margin	58.5%	60.0%	55.5%	52.7%	45.2%	47.2%
FFOPS	0.63	0.67	0.63	0.58	0.49	0.52
Potential net rents	na	na	na	na	na	na
Letting quota	98.1%	97.3%	97.2%	97.4%	97.5%	97.5%
Market value	1,608.6	1,471.0	1,441.0	1,414.4	1,456.8	1,500.5
ACTUAL net rental returns	5.4%	6.2%	6.5%	6.3%	6.1%	6.0%
WAULT	6.5	6.4	5.8	6.0	6.1	6.1
NAV	964.8	814.9	796.3	804.7	860.4	923.6
LTV	39.4%	44.0%	44.1%	42.5%	40.3%	37.8%

Source: Company data; mwb research

Regional sales split (EURm)	2022	2023	2024	2025E	2026E	2027E
Domestic	99.2	104.6	105.7	101.9	100.9	102.9
Europe (ex domestic)	0.0	0.0	0.0	0.0	0.0	0.0
The Americas	0.0	0.0	0.0	0.0	0.0	0.0
Asia	0.0	0.0	0.0	0.0	0.0	0.0
Rest of World	0.0	0.0	0.0	0.0	0.0	0.0
Total sales	99.2	104.6	105.7	101.9	100.9	102.9

Regional sales split (common size)	2022	2023	2024	2025E	2026E	2027E
Domestic	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Europe (ex domestic)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
The Americas	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Asia	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Rest of World	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total sales	100%	100%	100%	100%	100%	100%

Source: Company data; mwb research

Ratios	2022	2023	2024	2025E	2026E	2027E
Per share data						
Earnings per share reported	0.16	-0.01	0.20	0.17	0.15	0.15
Cash flow per share	0.31	0.16	0.21	0.58	0.51	0.53
Book value per share	5.82	5.34	5.05	5.09	4.88	4.74
Dividend per share	0.47	0.48	0.48	0.35	0.29	0.31
Valuation						
P/E	28.4x	-572.5x	23.2x	26.7x	31.8x	31.3x
P/CF	15.1x	29.4x	22.0x	8.0x	9.1x	8.7x
P/BV	0.8x	0.9x	0.9x	0.9x	1.0x	1.0x
Dividend yield (%)	10.1%	10.3%	10.3%	7.5%	6.3%	6.8%
FCF yield (%)	6.6%	3.4%	4.6%	12.4%	11.0%	11.5%
EV/Sales	10.1x	9.7x	9.5x	9.6x	9.5x	9.1x
EV/EBITDA	15.8x	15.1x	13.9x	14.9x	14.9x	14.3x
EV/EBIT	39.2x	87.3x	34.6x	32.3x	31.6x	30.4x
Income statement (EURm)						
Sales	99.2	104.6	105.7	101.9	100.9	102.9
yoy chg in %	0.9%	5.4%	1.1%	-3.6%	-1.0%	2.0%
Gross profit	72.0	76.0	75.0	73.9	73.1	74.6
Gross margin in %	72.6%	72.7%	70.9%	72.5%	72.5%	72.5%
EBITDA	63.5	67.5	72.6	65.1	64.7	66.0
EBITDA margin in %	64.0%	64.6%	68.7%	63.9%	64.1%	64.1%
EBIT	25.7	11.6	29.1	30.1	30.4	31.0
EBIT margin in %	25.9%	11.1%	27.5%	29.6%	30.1%	30.1%
Net profit	13.3	-0.7	16.3	14.1	11.9	12.1
Cash flow statement (EURm)						
CF from operations	62.8	68.7	60.8	82.0	75.9	78.5
Capex	-54.1	-28.6	-4.4	-4.3	-4.2	-4.3
Maintenance Capex	37.8	55.9	43.6	35.0	34.3	35.0
Free cash flow	8.7	40.2	56.3	77.7	71.6	74.2
Balance sheet (EURm)						
Intangible assets	0.4	0.3	0.1	0.1	0.1	0.1
Tangible assets	2.8	2.7	2.5	2.5	2.5	2.5
Shareholders' equity	473.6	434.1	411.2	413.7	397.3	385.3
Pension provisions	0.0	0.0	0.0	2.0	2.0	2.1
Liabilities and provisions	814.8	726.7	722.3	680.8	700.4	716.2
Net financial debt	628.2	639.1	629.1	593.7	580.5	561.0
w/c requirements	2.1	2.2	4.7	2.2	2.2	2.3
Ratios						
ROE	2.8%	-0.2%	4.0%	3.4%	3.0%	3.1%
ROCE	2.0%	1.0%	2.6%	2.8%	2.8%	2.8%
Net gearing	132.6%	147.2%	153.0%	143.5%	146.1%	145.6%
Net debt / EBITDA	9.9x	9.5x	8.7x	9.1x	9.0x	8.5x

Source: Company data; mwb research

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