

FCR Immobilien AG

Germany | Real Estate | MCap EUR 111.5m

20 August 2025

UPDATE



Solid H1 confirms FCR's resilient business model – Reiterate BUY

What's it all about?

FCR Immobilien AG delivered a solid H1 2025, confirming the resilience of its retail-focused portfolio. Rental income reached EUR 15.6m, while EBT came in at EUR 4.0m (H1 2024: EUR 4.8m). Crucially, FFO remained stable at EUR 3.9m, underlining robust cash generation. Financing costs declined significantly to EUR 6.3m, reflecting a more favorable interest environment and disciplined refinancing. Portfolio metrics strengthened further with occupancy at 94.2% and WAULT extending to 5.9 years. NAV rose to EUR 161.5m (YE24: EUR 145.6m), while the equity ratio improved to 33.7%. Overall, FCR's stable operations, strong balance sheet, and predictable rental income confirm its defensive equity story and support our BUY rating with a target price of EUR 22.00.

BUY (BUY)

Target price	EUR 22.00 (22.00)
Current price	EUR 11.30
Up/downside	94.7%



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FCR Immobilien AG

Germany | Real Estate | MCap EUR 111.5m | EV EUR 390.9m

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Solid H1 confirms resilient business model – Reiterate BUY

Stable performance in H1 2025 FCR Immobilien ("FCR") reported its preliminary H1 2025 results, again underscoring the company's resilient portfolio. Rental income amounted to EUR 15.6m, down 12% yoy from EUR 17.9m in the same period last year. EBT came in at EUR 4.0m versus EUR 4.8m in the prior year, a decline mainly driven by normalization after a strong H1 2024. Importantly, Funds from Operations (FFO) held steady at EUR 3.9m, highlighting the underlying earnings stability of FCR's retail-focused strategy in secondary locations.

Cost relief supports earnings A major positive driver was the significant reduction in financing costs. At EUR 6.3m, financial expenses fell markedly from EUR 8.1m last year, reflecting the more favorable interest rate environment, FCR's disciplined refinancing as well as lower overall debt given the disposal of its 10% stake in Immoware24 in H1 for approx. EUR 25m. The improved cost base underlines the company's operational flexibility and ability to protect margins despite top-line pressure. With an H1 FFO run-rate of nearly EUR 8m, we see FCR comfortably positioned to meet or even exceed our FY25 expectations of EUR 7.5m.

Portfolio quality remains strong Operational metrics again demonstrated portfolio resilience. Occupancy improved slightly to 94.2% (vs. 94.1% YE24) and FCR's WAULT extended to 5.9 years, providing high visibility on future income streams. The portfolio's market value stood at EUR 392m, while NAV increased significantly to EUR 161.5m or EUR 16.31 per share (YE24: EUR 145.6m / EUR 14.71 per share). At the same time, the equity ratio strengthened further to 33.7% from 32.3%, marking another step toward balance sheet robustness.

Equity story intact FCR's focus on essential retail assets in German secondary locations continues to pay off. With high occupancy, long lease maturities, and blue-chip tenants, the company generates stable cash flows even in a challenging sector backdrop. Active asset management, digitalization, and disciplined financing underpin profitability, while NAV growth highlights embedded value creation.

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FCR Immobilien AG	2022	2023	2024	2025E	2026E	2027E
Sales	35.9	56.6	54.1	35.5	36.7	38.3
<i>Growth yoy</i>	-31.6%	57.7%	-4.6%	-34.4%	3.6%	4.4%
EBIT	27.4	23.0	23.3	20.6	20.7	22.0
FFO	9.4	8.2	7.0	7.5	8.0	8.2
FFO-Margin	29.6%	21.3%	21.1%	22.2%	22.7%	22.2%
Net profit	14.2	8.7	21.8	6.2	7.1	9.2
Net debt (net cash)	322.3	295.3	279.3	258.8	262.9	265.2
LTV	75.1%	67.2%	68.7%	62.1%	61.8%	61.2%
EPS reported	1.45	0.89	2.21	0.63	0.72	0.93
FFOPS	0.96	0.83	0.71	0.76	0.81	0.83
DPS	0.35	0.25	0.45	0.25	0.25	0.28
<i>Dividend yield</i>	3.1%	2.2%	4.0%	2.2%	2.2%	2.5%
FFO-yield	8.5%	7.4%	6.3%	6.8%	7.2%	7.3%
EV/EBIT	15.8x	17.7x	16.8x	18.0x	18.1x	17.1x
P/E	7.8x	12.7x	5.1x	17.9x	15.8x	12.1x

Source: Company data, mwb research



Source: Company data, mwb research

High/low 52 weeks 13.30 / 8.95
Price/Book Ratio 0.8x

Ticker / Symbols

ISIN DE000A1YC913
WKN A1YC91
Bloomberg FC9:GR

Changes in estimates

		Sales	EBIT	EPS
2025E	old	35.5	20.6	0.63
	Δ	0.0%	0.0%	0.0%
2026E	old	36.7	20.7	0.72
	Δ	0.0%	0.0%	0.0%
2027E	old	38.3	22.0	0.93
	Δ	0.0%	0.0%	0.0%

Key share data

Number of shares: (in m pcs) 9.87
Book value per share: (in EUR) 14.66
Ø trading vol.: (12 months) 1,245

Major shareholders

RAT Asset & Trading AG 64.9%
FaMe Invest & Mgmt GmbH 8.0%
WWK Lebensvers. 3.4%
Free Float 23.8%

Company description

FCR Immobilien AG is a German-based company in the real estate sector. The public limited company focuses on retail properties in established secondary locations in Germany with anchor tenants that are mainly highly credible grocery stores.

Conclusion H1 2025 confirms the resilience of FCR's business model: stable FFO, reduced financing costs, stronger balance sheet, and further NAV growth. With sector headwinds easing and indexation effects providing additional upside, FCR remains on track to meet our FY25 targets. At ~30% discount to NAV, the stock continues to look undervalued. We reiterate our BUY rating and maintain our PT of EUR 22.00.

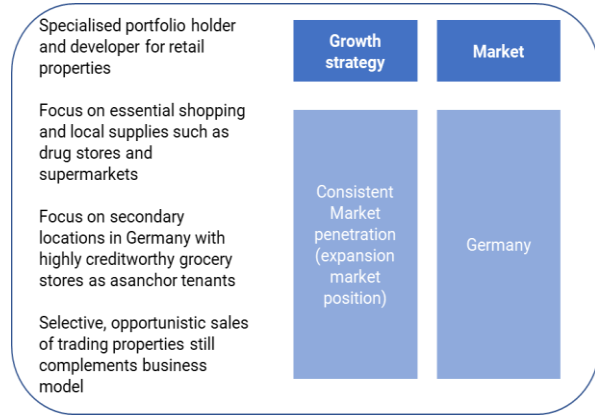
Recent transactions overview

Date	Purchase / Disposal	Type	Location	Anchor tenant	net rent in EUR K	Leasable area in sqm	WAULT Years	Purch. / Disp. price EUR/m	Rent per sqm / month
2020									
16.01.2020	D	Retail	Duisburg	C&A		10.000			
05.02.2020	P	Retail	Gummersbach	C&A		4.500			
12.02.2020	P	Retail	Höchststadt a.d. Aisch	TAKKO und Action		1.700			
27.02.2020	P	Retail	Landau a.d. Isar	Dänisches Bettenlager und Deichmann		1.300			
09.03.2020	P	Retail portfolio	Bayern	Dänisches und Sonderpreis Baumarkt		-			
		Specialty retail	Cadolzburg	Dänisches Bettenlager		1.100			
		Specialty retail	Schwandorf	Sonderpreis Baumarkt		1.300			
		Specialty retail	Strullendorf	Sonderpreis Baumarkt		900			
28.05.2020	D	Retail	Lichtentanne	Penny		1.500			
01.07.2020	P	Retail	Westeregeln	EDEKA		1.300			
09.09.2020	D	Specialty retail	Hof	TAKKO		900			
21.10.2020	P	Shopping centre	Eilenburg	Kaufland und toom Baumarkt	800	15.000	8,7	10	4,44
27.10.2020	P	Grocery stores			185	-		1,99	0,00
		Retail	Ruhle, Thüringen	Netto	100	1.200	9		6,94
		Retail	Bückerburg, Thüringen	Niedrig-Preis-Markt (NP)	85	1.000	4		7,08
30.10.2020	P	Retail	Ludwigslust	toom Baumarkt	435	7.600		3,8	4,77
03.11.2020	D	Specialty retail	Oer-Erkenschwick, NRW	Buschkamp-Center		6.200			0,00
06.11.2020	D	Specialty retail	Magdeburg			2.800			0,00
17.11.2020	P	Specialty retail	Pulsnitz, Sachsen	Hammer und Pfennigpfeiffer	173	3.300		1,51	4,37
08.12.2020	D	Specialty retail	Pößneck, Thüringen	NKD, vongut		7.600			0,00
2021									
09.04.2021	P	Specialty retail	Görlitz	Möbel Roller, toom Baumarkt	1600	28.000	6	21,5 (eAR)	4,76
30.04.2021	P	Specialty retail	Bauzen, Dresden, Plauen	pitstop, Carglass, Dänisches B.		4.200			0,00
30.04.2021	P	Specialty retail	Altenberg	Netto, lokaler Baumarkt	600	3.300		7 (eAR)	6,67
09.06.2021	P	Specialty retail	Zollenroder	Pfennigpfeiffer	92	1.144	4,8	0,9 (eAR)	1,73
09.06.2021	P	Retail	Eching		160	5.000	6,9	2,9 (eAR)	2,17
01.09.2021	P	Specialty retail	Finsterwalde	EDEKA, Rossmann, Deichmann	500	5.000	4,3	5,3 (eAR)	8,33
10.11.2021	P	Commercial building	Siegen	100% C&A	>1000	7.112	6,4	10,5 (eAR)	11,72
02.12.2021	P	Shopping centre	Eisenach	Marktkauf, toom, TEDI, Woolwort	4000	26.000	0	30 (eAR)	12,82
17.12.2021	D	Student home	Bamberg	Student houses		-	0	20	0,00
29.12.2021	P	Specialty retail	Pforzheim	toom Baumarkt	0	5.600	11,7	2,8 (eAR)	3,00
11.01.2022	P	Specialty retail	Lüchte, Bad Piermont	toom Baumarkt	460	6.400	2,1	4,8 (eAR)	6,00
11.01.2022	P	Specialty retail	Zeithain	Hammer Fachmärkte	260	7.850	3,5	1,6 (eAR)	2,80
2022									
18.02.2022	P	Specialty retail	Zella-Mehlis	EDEKA	300	6.500	5,3	3-3,5 (eAR)	3,85
28.04.2022	P	Specialty retail / office	Salzwedel	EDEKA	200		10		
24.05.2022	P	Specialty retail	Osterode	Hammer	230	2.500	6,6	3.0-3.5 (eAR)	7,66
13.07.2022	P	Logistics	Dettingen unter Teck	Logistic company	500	9.000	10		
13.07.2022	P	Specialty retail	Vohenstrauß	NKD	100	700	9,8		
01.08.2022	P	Specialty retail	Dürrröhrsdorf-Dittersbach	diska / EDEKA Group	100	930	7,9		
17.10.2022	P	Specialty retail	Gräfenhainichen/Marktredwitz	DIY, RHG Bau & Garten	700	11.500	5		5,07
2023									
2023	D	na	Kitzbühel (Teil-VK)						
2023	D	na	Gummersbach (Teil-VK)						
2023	D	na	Würselen						
2023	D	na	Frankenberg						
2023	D	na	Söhle-Hoheneggelsen						
2023	D	Hotel	Il Pelagone					20	
2023	P	Specialty retail	Werdau, Sachsen		0,83	13.000	5,3	8-9 (eAR)	

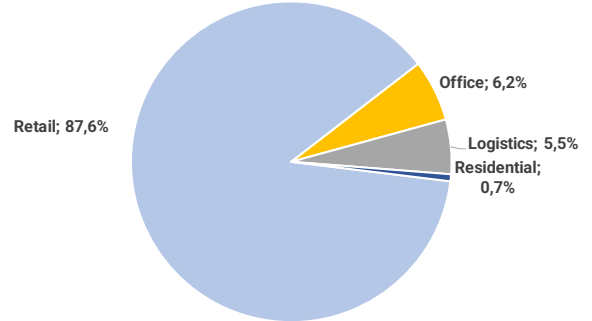
Source: Company data, mwb research, P=purchase, D=disposal

Investment case in six charts

Business Model



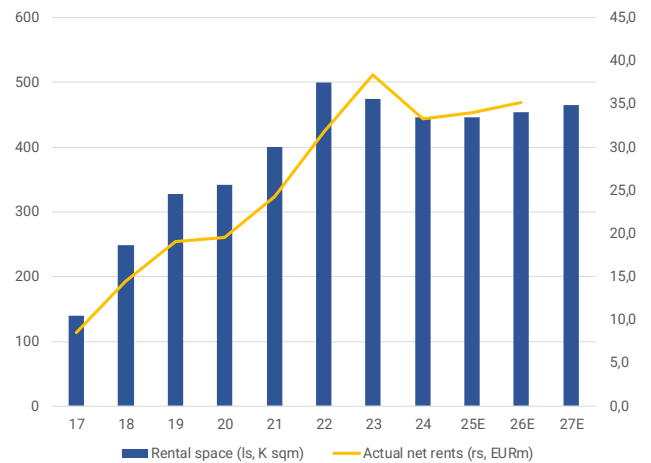
Rental income as per asset class 2024



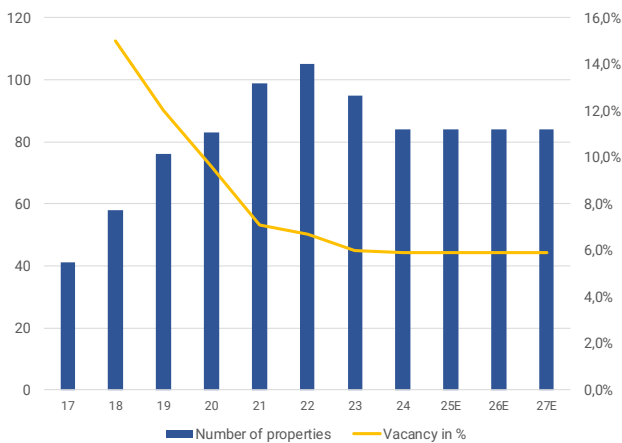
Segmental breakdown in %



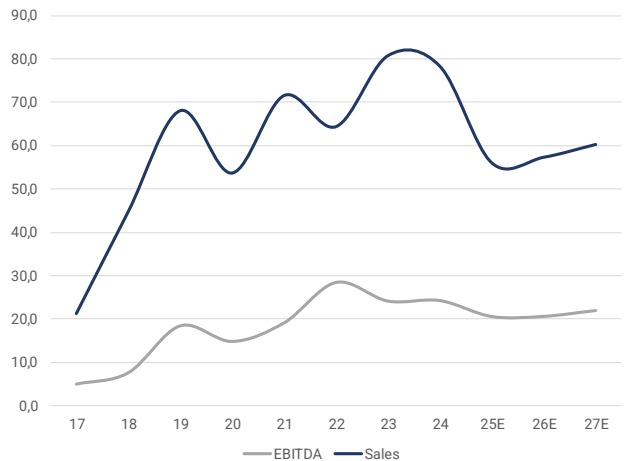
Rental Space and actual net rental income



Development of vacancies and number of properties



Sales and earnings development in EURm



Source: Company data, mwb research

SWOT analysis

Strengths

- Convincing business model with promising future perspectives
- High financial strength thanks to stock market listing
- High management competence
- Clear depression effects through scalable business model
- AI-based software expertise
- Inflation-indexed leases particularly helpful in an inflationary environment
- Increasing ESG awareness e.g. energy efficiency refurbishments or increased number of charging stations at the properties

Weaknesses

- Lack of stock market liquidity causes still low free float
- Lack of breadth in the shareholder structure (share of private customers, institutional)

Opportunities

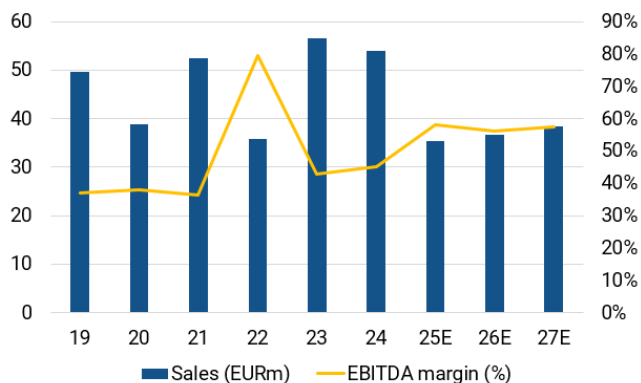
- Improved balance sheet and cash flow statement ratios due to the company's re-focusing on its core portfolio management and development competencies
- Trend reversal in regional population development in favour of rural areas (D locations)
- Greater attractiveness of locations by expanding the sector mix (service provider, health care provider, gastronomy)
- Capital increase provides opportunity for better rating and lower refinancing costs

Threats

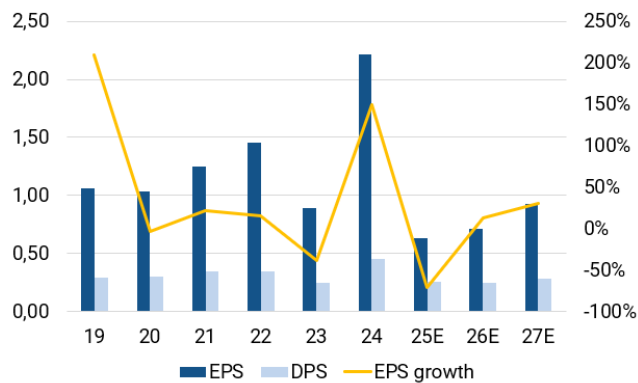
- Interest rate hikes leads to higher re-financing costs and/or slow down in further portfolio additions
- Stronger growth in online trade
- Designation of further retail spaces in the neighbourhood

Financials in six charts

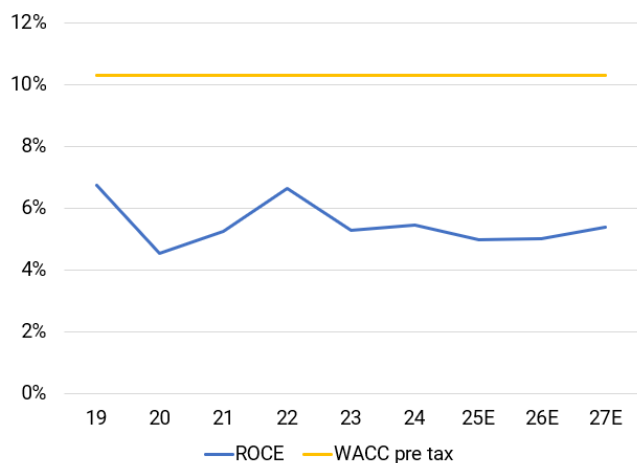
Sales vs. EBITDA margin development



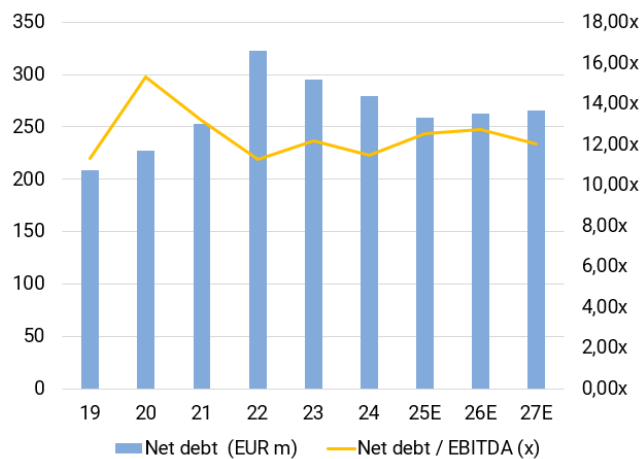
EPS, DPS in EUR & yoy EPS growth



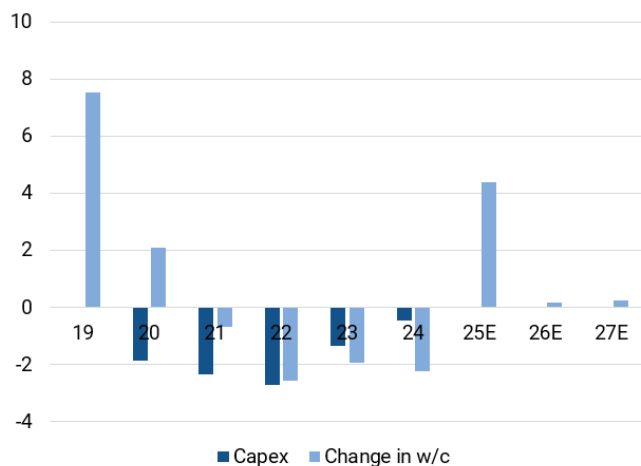
ROCE vs. WACC (pre tax)



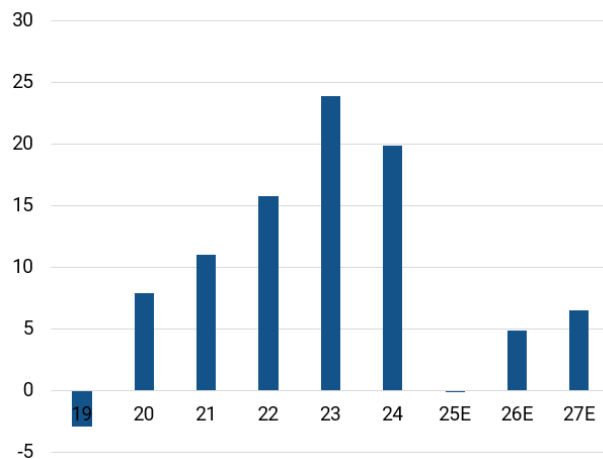
Net debt and net debt/EBITDA



Capex & chgn in w/c requirements in EURm



Free Cash Flow in EURm



Source: Company data; mwb research

Financials

Profit and loss (EURm)	2022	2023	2024	2025E	2026E	2027E
Net sales	35.9	56.6	54.1	35.5	36.7	38.3
Sales growth	-31.6%	57.7%	-4.6%	-34.4%	3.6%	4.4%
Change in finished goods and work-in-process	2.4	1.9	2.4	0.0	0.0	0.0
Total sales	38.4	58.6	56.4	35.5	36.7	38.3
Change in the value of investment property	9.9	1.0	4.4	2.0	2.1	2.5
Expenses from financial investments held real estate	0.9	18.3	20.8	0.0	0.0	0.0
Personnel expenses	5.9	4.4	4.0	4.3	5.1	5.3
Material expenses and other opex	12.9	12.7	11.7	12.6	13.0	13.5
Total operating expenses	9.8	34.4	32.1	14.8	16.0	16.3
EBITDA	28.6	24.2	24.3	20.6	20.7	22.0
Depreciation	1.1	1.2	1.1	0.0	0.0	0.0
EBITA	27.4	23.0	23.3	20.6	20.7	22.0
Amortisation of goodwill and intangible assets	0.0	0.0	0.0	0.0	0.0	0.0
Impairment charges	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	27.4	23.0	23.3	20.6	20.7	22.0
Financial result	-10.1	-12.9	-0.2	-13.0	-11.9	-10.5
Recurring pretax income from continuing operations	17.3	10.1	23.1	7.7	8.8	11.5
Extraordinary income/loss	0.0	0.0	0.0	0.0	0.0	0.0
Earnings before taxes	17.3	10.1	23.1	7.7	8.8	11.5
Taxes	3.1	1.4	1.3	1.4	1.8	2.3
Net income from continuing operations	14.2	8.7	21.8	6.2	7.1	9.2
Result from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0
Net income	14.2	8.7	21.8	6.2	7.1	9.2
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0
Net profit (reported)	14.2	8.7	21.8	6.2	7.1	9.2
Average number of shares	9.76	9.80	9.87	9.87	9.87	9.87
EPS reported	1.45	0.89	2.21	0.63	0.72	0.93

Profit and loss (common size)	2022	2023	2024	2025E	2026E	2027E
Net sales	100%	100%	100%	100%	100%	100%
Change in finished goods and work-in-process	7%	3%	4%	0%	0%	0%
Total sales	107%	103%	104%	100%	100%	100%
Change in the value of investment property	28%	2%	8%	6%	6%	7%
Expenses from financial investments held real estate	3%	32%	38%	0%	0%	0%
Personnel expenses	16%	8%	7%	12%	14%	14%
Material expenses and other opex	36%	22%	22%	35%	35%	35%
Total operating expenses	27%	61%	59%	42%	44%	43%
EBITDA	80%	43%	45%	58%	56%	57%
Depreciation	3%	2%	2%	0%	0%	0%
EBITA	76%	41%	43%	58%	56%	57%
Amortisation of goodwill and intangible assets	0%	0%	0%	0%	0%	0%
Impairment charges	0%	0%	0%	0%	0%	0%
EBIT	76%	41%	43%	58%	56%	57%
Financial result	-28%	-23%	-0%	-37%	-32%	-27%
Recurring pretax income from continuing operations	48%	18%	43%	22%	24%	30%
Extraordinary income/loss	0%	0%	0%	0%	0%	0%
Earnings before taxes	48%	18%	43%	22%	24%	30%
Taxes	9%	2%	2%	4%	5%	6%
Net income from continuing operations	39%	15%	40%	18%	19%	24%
Result from discontinued operations (net of tax)	0%	0%	0%	0%	0%	0%
Net income	39%	15%	40%	18%	19%	24%
Minority interest	0%	0%	0%	0%	0%	0%
Net profit (reported)	39%	15%	40%	18%	19%	24%

Source: Company data; mwb research

Balance sheet (EURm)	2022	2023	2024	2025E	2026E	2027E
Intangible assets (excl. Goodwill)	4.0	4.6	4.6	4.6	4.6	4.6
Goodwill	0.0	0.0	0.0	0.0	0.0	0.0
Property, plant and equipment	3.0	0.9	0.8	0.8	0.8	0.8
Financial assets	430.9	413.1	427.9	404.7	413.2	422.0
FIXED ASSETS	437.9	418.6	433.3	410.1	418.6	427.4
Inventories	1.2	1.3	1.7	1.0	1.0	1.1
Accounts receivable	7.1	6.0	3.6	6.8	7.0	7.4
Other current assets	18.1	17.0	8.6	8.6	8.6	8.6
Liquid assets	5.6	6.5	1.4	0.6	6.5	-25.9
Deferred taxes	0.0	0.0	0.0	0.0	0.0	0.0
Deferred charges and prepaid expenses	1.6	0.1	0.1	0.1	0.1	0.1
CURRENT ASSETS	33.6	30.9	15.3	17.1	23.3	-8.7
TOTAL ASSETS	471.5	449.5	448.6	427.2	441.9	418.7
SHAREHOLDERS EQUITY	118.8	125.3	144.7	146.5	151.1	157.8
MINORITY INTEREST	0.0	0.0	0.0	0.0	0.0	0.0
Long-term debt	280.5	259.5	221.4	200.0	210.0	180.0
Provisions for pensions and similar obligations	0.0	0.0	0.0	0.0	0.0	0.0
Other provisions	0.3	0.4	0.4	0.4	0.4	0.4
Non-current liabilities	280.8	259.9	221.8	200.4	210.4	180.4
short-term liabilities to banks	47.3	42.3	59.4	59.4	59.4	59.4
Accounts payable	1.5	0.7	0.7	0.7	0.7	0.7
Advance payments received on orders	0.0	0.0	0.5	0.0	0.0	0.0
Other liabilities (incl. from lease and rental contracts)	3.0	2.7	2.4	1.7	1.8	1.8
Deferred taxes	20.1	17.9	18.4	18.4	18.4	18.4
Deferred income	0.0	0.6	0.8	0.2	0.2	0.2
Current liabilities	71.9	64.3	82.1	80.3	80.4	80.5
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	471.5	449.5	448.6	427.2	441.9	418.7

Balance sheet (common size)	2022	2023	2024	2025E	2026E	2027E
Intangible assets (excl. Goodwill)	1%	1%	1%	1%	1%	1%
Goodwill	0%	0%	0%	0%	0%	0%
Property, plant and equipment	1%	0%	0%	0%	0%	0%
Financial assets	91%	92%	95%	95%	94%	101%
FIXED ASSETS	93%	93%	97%	96%	95%	102%
Inventories	0%	0%	0%	0%	0%	0%
Accounts receivable	2%	1%	1%	2%	2%	2%
Other current assets	4%	4%	2%	2%	2%	2%
Liquid assets	1%	1%	0%	0%	1%	-6%
Deferred taxes	0%	0%	0%	0%	0%	0%
Deferred charges and prepaid expenses	0%	0%	0%	0%	0%	0%
CURRENT ASSETS	7%	7%	3%	4%	5%	-2%
TOTAL ASSETS	100%	100%	100%	100%	100%	100%
SHAREHOLDERS EQUITY	25%	28%	32%	34%	34%	38%
MINORITY INTEREST	0%	0%	0%	0%	0%	0%
Long-term debt	59%	58%	49%	47%	48%	43%
Provisions for pensions and similar obligations	0%	0%	0%	0%	0%	0%
Other provisions	0%	0%	0%	0%	0%	0%
Non-current liabilities	60%	58%	49%	47%	48%	43%
short-term liabilities to banks	10%	9%	13%	14%	13%	14%
Accounts payable	0%	0%	0%	0%	0%	0%
Advance payments received on orders	0%	0%	0%	0%	0%	0%
Other liabilities (incl. from lease and rental contracts)	1%	1%	1%	0%	0%	0%
Deferred taxes	4%	4%	4%	4%	4%	4%
Deferred income	0%	0%	0%	0%	0%	0%
Current liabilities	15%	14%	18%	19%	18%	19%
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	100%	100%	100%	100%	100%	100%

Source: Company data; mwb research

Cash flow statement (EURm)	2022	2023	2024	2025E	2026E	2027E
Net profit/loss	14.2	8.7	21.8	6.2	7.1	9.2
Depreciation of fixed assets (incl. leases)	0.6	0.6	1.1	0.0	0.0	0.0
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.6	0.7	0.0	0.0	0.0	0.0
Others	0.6	13.4	-4.8	-2.1	-2.0	-2.5
Cash flow from operations before changes in w/c	15.9	23.3	18.1	4.2	5.0	6.7
Increase/decrease in inventory	0.0	0.0	-0.3	0.7	-0.0	-0.0
Increase/decrease in accounts receivable	0.0	0.0	2.4	-3.2	-0.2	-0.3
Increase/decrease in accounts payable	-1.6	1.2	-0.0	0.0	0.0	0.0
Increase/decrease in other w/c positions	4.2	0.7	0.2	-1.8	0.1	0.1
Increase/decrease in working capital	2.6	1.9	2.2	-4.4	-0.2	-0.2
Cash flow from operating activities	18.5	25.2	20.3	-0.2	4.8	6.5
CAPEX	-2.7	-1.4	-0.4	0.0	0.0	0.0
Payments for acquisitions	0.0	0.0	3.9	0.0	0.0	0.0
Financial investments	-70.8	14.2	-9.3	25.2	-6.4	-6.3
Income from asset disposals	-0.9	0.5	10.8	0.0	0.0	0.0
Cash flow from investing activities	-74.4	13.3	4.9	25.2	-6.4	-6.3
Cash flow before financing	-55.9	38.5	25.2	25.0	-1.6	0.1
Increase/decrease in debt position	59.5	-20.8	-21.1	-21.4	10.0	-30.0
Purchase of own shares	0.0	-0.4	0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	0.0	0.0	0.0	0.0
Dividends paid	-3.4	-2.1	-2.5	-4.4	-2.5	-2.5
Others	-9.5	-14.1	-6.7	0.0	0.0	0.0
Effects of exchange rate changes on cash	0.0	0.0	0.0	0.0	0.0	0.0
Cash flow from financing activities	46.6	-37.4	-30.3	-25.8	7.5	-32.5
Increase/decrease in liquid assets	-9.4	1.1	-5.1	-0.8	5.9	-32.4
Liquid assets at end of period	5.5	6.9	1.7	0.8	6.8	-25.6

Source: Company data; mwb research

Real estate ratios in (EURm)	2022	2023	2024	2025E	2026E	2027E
Number of properties	105	95	84	84	84	84
Rental space	500,000	474,000	446,000	446,040	453,600	464,940
Actual net rents	31.7	38.3	33.3	34.0	35.2	36.8
FFO	9.4	8.2	7.0	7.5	8.0	8.2
FFO margin	29.6%	21.3%	21.1%	22.2%	22.7%	22.2%
FFOPS	0.96	0.83	0.71	0.76	0.81	0.83
Potential net rents	31.8	33.1	31.2	na	na	na
Letting quota	93.3%	94.0%	94.1%	94.1%	94.1%	94.1%
Market value	404.8	414.3	394.3	402.7	411.1	419.5
ACTUAL net rental returns	7.8%	9.3%	8.4%	8.4%	8.6%	8.8%
WAULT	5.2	5.4	5.7	5.7	5.7	5.7
NAV	13.9	14.3	14.8	14.9	15.3	16.0
LTV	75.1%	67.2%	68.7%	62.1%	61.8%	61.2%

Source: Company data; mwb research

Regional sales split (EURm)	2022	2023	2024	2025E	2026E	2027E
Domestic	35.9	56.6	54.1	35.5	36.7	38.3
Europe (ex domestic)	0.0	0.0	0.0	0.0	0.0	0.0
The Americas	0.0	0.0	0.0	0.0	0.0	0.0
Asia	0.0	0.0	0.0	0.0	0.0	0.0
Rest of World	0.0	0.0	0.0	0.0	0.0	0.0
Total sales	35.9	56.6	54.1	35.5	36.7	38.3

Regional sales split (common size)	2022	2023	2024	2025E	2026E	2027E
Domestic	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Europe (ex domestic)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
The Americas	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Asia	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Rest of World	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total sales	100%	100%	100%	100%	100%	100%

Source: Company data; mwb research

Ratios	2022	2023	2024	2025E	2026E	2027E
Per share data						
Earnings per share reported	1.45	0.89	2.21	0.63	0.72	0.93
Cash flow per share	1.89	2.57	2.06	-0.02	0.49	0.65
Book value per share	12.16	12.79	14.66	14.84	15.31	15.99
Dividend per share	0.35	0.25	0.45	0.25	0.25	0.28
Valuation						
P/E	7.8x	12.7x	5.1x	17.9x	15.8x	12.1x
P/CF	6.0x	4.4x	5.5x	-574.6x	23.1x	17.3x
P/BV	0.9x	0.9x	0.8x	0.8x	0.7x	0.7x
Dividend yield (%)	3.1%	2.2%	4.0%	2.2%	2.2%	2.5%
FCF yield (%)	16.7%	22.8%	18.2%	-0.2%	4.3%	5.8%
EV/Sales	12.1x	7.2x	7.2x	10.4x	10.2x	9.8x
EV/EBITDA	15.2x	16.8x	16.1x	18.0x	18.1x	17.1x
EV/EBIT	15.8x	17.7x	16.8x	18.0x	18.1x	17.1x
Income statement (EURm)						
Sales	35.9	56.6	54.1	35.5	36.7	38.3
yoy chg in %	-31.6%	57.7%	-4.6%	-34.4%	3.6%	4.4%
Gross profit	0.9	18.3	0.0	0.0	0.0	0.0
Gross margin in %	na%	na%	na%	0.0%	57.0%	56.1%
EBITDA	28.6	24.2	24.3	20.6	20.7	22.0
EBITDA margin in %	79.5%	42.8%	45.0%	58.2%	56.3%	57.5%
EBIT	27.4	23.0	23.3	20.6	20.7	22.0
EBIT margin in %	76.4%	40.6%	43.1%	58.2%	56.3%	57.5%
Net profit	14.2	8.7	21.8	6.2	7.1	9.2
Cash flow statement (EURm)						
CF from operations	18.5	25.2	20.3	-0.2	4.8	6.5
Capex	-2.7	-1.4	-0.4	0.0	0.0	0.0
Maintenance Capex	0.0	0.0	0.0	0.0	0.0	0.0
Free cash flow	15.7	23.8	19.8	-0.2	4.8	6.5
Balance sheet (EURm)						
Intangible assets	4.0	4.6	4.6	4.6	4.6	4.6
Tangible assets	3.0	0.9	0.8	0.8	0.8	0.8
Shareholders' equity	118.8	125.3	144.7	146.5	151.1	157.8
Pension provisions	0.0	0.0	0.0	0.0	0.0	0.0
Liabilities and provisions	328.1	302.2	281.1	259.7	269.7	239.8
Net financial debt	322.3	295.3	279.3	258.8	262.9	265.2
w/c requirements	6.9	6.6	4.1	7.1	7.3	7.7
Ratios						
ROE	11.9%	6.9%	15.1%	4.3%	4.7%	5.8%
ROCE	6.1%	5.4%	5.5%	5.1%	4.9%	5.5%
Net gearing	271.3%	235.6%	193.0%	176.7%	174.0%	168.1%
Net debt / EBITDA	11.3x	12.2x	11.5x	12.5x	12.7x	12.0x

Source: Company data; mwb research

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